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- YOU-OLOGY anti-aging serum
- YOUNIQUE TOUCH skin solution concealer

# The Love It **GUARANTEE**



# Welcome

# to the best version of yourself, beautiful!

Although beauty may be in the eye of the beholder, we at Younique know that true beauty shines from within-the radiant glow that accompanies a life filled with purpose.

Our Younique Presenters span the globe, joined together in a mission to uplift, empower, and validate all women around them. Their individual acts of kindness and leadership create a ripple effect, enacting change for good in their communities and world. It's our joy and

privilege to partner with them in making this world a better place by helping women find their strength

These pages showcase the best of our toolkit-from digital innovations that help you share Younique with confidence to new products like high-end skin care that help you look and feel your best. Whether you're a casual beauty shopper or a mascara magnate, we're glad you're here with us!

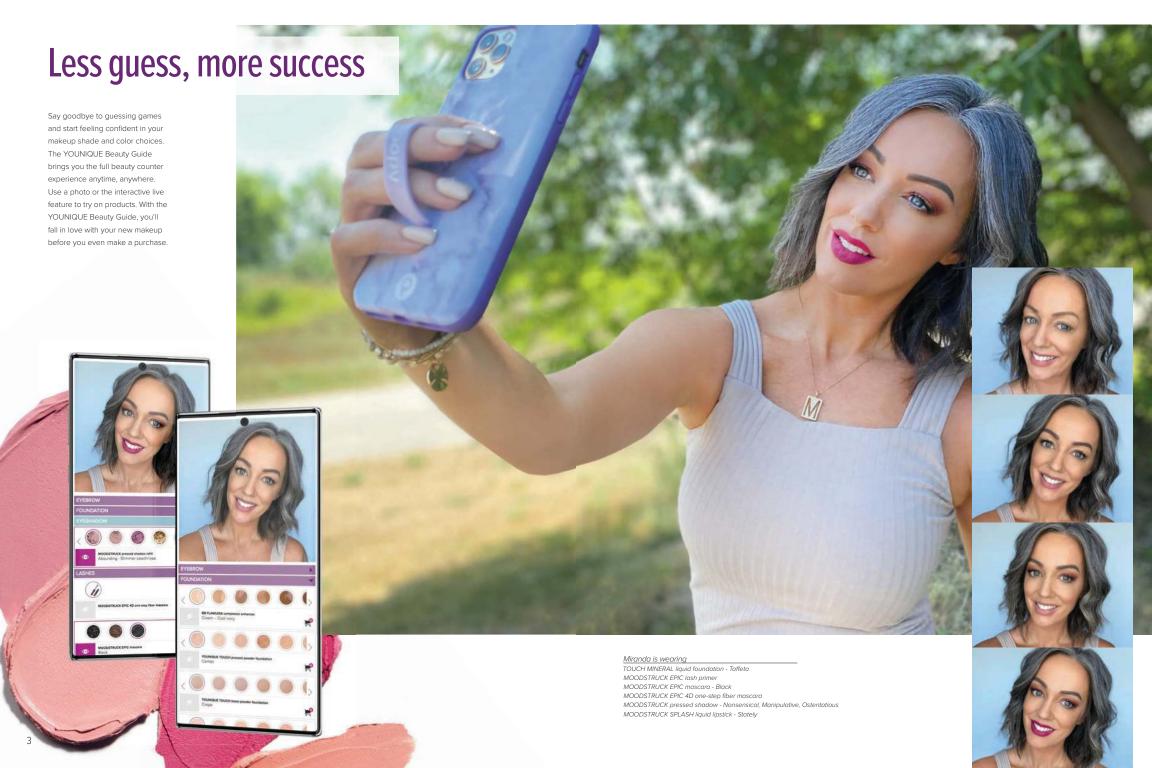
Founder & CEO

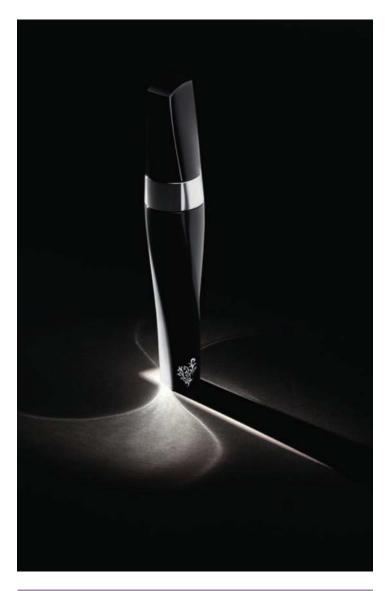
Co-founder & CVO

YOUNIQUE @youniquelyjennm by Denn hontgomeny

I can't wait to help you find products that bring out the best you!

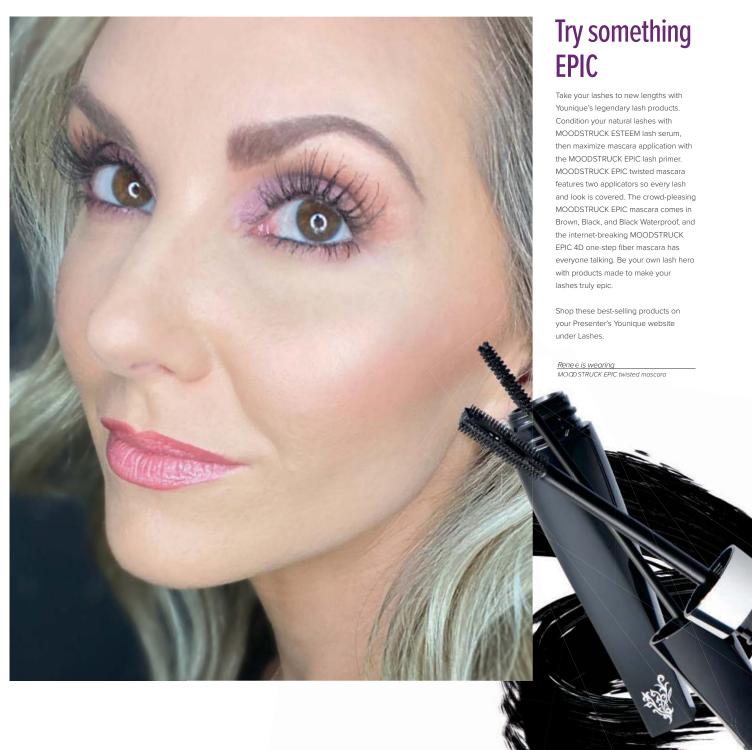
YouniquelyJennM.com Shop with me at:





"Not only do we have amazing high-quality products, but we have a life-changing opportunity at our fingertips as well as a mission to help other women heal and recover."

— Renee Rawlings, Black Status Younique Presenter, United State





# BUILDING BLOCKS FOR YOUR BUSINESS

Build your successful Younique business with three products foundational to every beauty regimen.

## 1. YOU•OLOGY eye cream

Reduce the appearance of dark circles and fine lines while creating firmer-looking skin with this luxurious eye cream.

## 2. YOUNIQUE TOUCH spray foundation

This full-coverage foundation provides professional-looking airbrushed results with a finish so light, you'll feel like nothing can hold you down

# 3. MOODSTRUCK EPIC 4D one-step fiber mascara

Get ready to toss your falsies—this bestselling mascara brings the ultimate in lash volume, length, and lift.



# Best-sellers and more for \$99 USD | \$119 CAD

Growing your team is easy with the YOUNIQUE Presenter Kit—a beauty box that comes with more than just makeup. For \$99, new Younique Presenters will receive best-selling products, their own website, Presenter-exclusive bundles

through Younique Subscriptions, and more. With their new Y-Family, Presenters find confidence and beauty in the love that comes from community support. Encourage them to share that love, and watch your team grow. Contact your Younique Presenter and visit www.youniqueproducts.com/business/kit to start your business today.



gain their trust through social media. Because a lot of this is really just trust. If someone trusts you, they'll make a purchase. I never would have thought of having a makeup business. Some things show up in disguise, and if you're not receptive or open to it, you'll dismiss it. And I think so many people dismiss it out of the gate, and they don't realize that this could possibly bless them that they're not even allowing it the opportunity. It's not some huge risk that you have to dive into."

- Tammy Jones, Green Status Younique Presenter, United States



get out of a business. And I think that's truly the most special thing that Younique has to offer people. Because we, as a culture, have made it a point to have a girl code. We're happy when other people have success. We cheer people on. We come alongside each other when things happen."

- Jenne Welch, Orange Status Younique Presenter, United States



# While your healing journey is uniquely yours, you don't have to do it alone.

Finding Hope Support Groups provide a safe community for survivors to connect with others who are also striving to heal. These support groups are for adult female survivors, and each group leader is a survivor herself.

Finding Hope Support Groups were created with three things in mind: safety, community, and education. The principles used in the group materials are clinically directed and meant to help each survivor on their healing journey. We know every survivor has a unique story and perspective—that's what makes the community of strong women in these groups so powerful.

Finding Hope Support Groups are an offering of The Younique Foundation.



More than skin deep

Nadia Fattah isn't afraid to let her personality shine. Instead, she allows it to enhance her natural beauty in the best possible way. This fun-loving Black Status Younique Presenter knows that beauty goes deeper than skin.

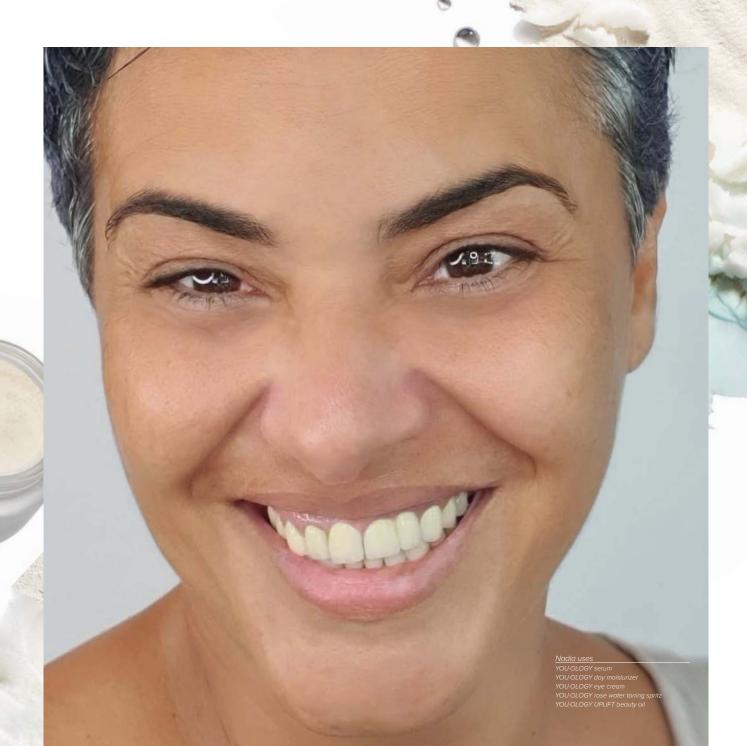
"Beauty is attractive by its container and captivating by its contents," Nadia says.
"It's inside that it is seen, a beautiful soul.
A good heart in a woman who is not very pretty will make her a superb woman. On the contrary, a very beautiful woman with a black and unpleasant heart will make her beauty disappear from my eyes."

The YOU+OLOGY companion products are your start to finding confidence in your own skin. Remove makeup with the YOU+OLOGY cleansing cloths, cleansing stick, or liquid makeup remover. Hydrate, exfoliate, control, brighten, and perfect with one of five masks, suitable for most skin types. After cleansing, apply

YOU•OLOGY rose water toning spritz for a refreshing boost, re-misting throughout the day as needed. For extra moisture, use a drop or two of YOU•OLOGY UPLIFT beauty oil.

Partner these products with your personalized skin care regimen and you'll have everything you need to start digging deep.







# Love the skin you're in

You are an individual. You have a distinct beauty that cannot be matched by anyone else.

"There are so many women who come across as perfect or put together. It's really just the filters, the best parts, and the highlights of their life that we're seeing," Orange Status Younique Presenter Jenne Welch says. "Comparison is so prevalent now, so the truth that you can be exactly who you are—and you don't have to be anything different—is really important to scream every day to everybody."

It's time to stop comparing yourself to others and to start falling in love with the skin you're in.

Just like you, your skin is original. It differs from the skin of your sister, your BFF, and your coworker. Don't address your skin's needs with someone else's product—personalize your skin care with four customizable essentials.

With YOU•OLOGY, you hand-pick three boosters to mix into your cleanser, serum, day moisturizer, and night cream base—customizing your products for your skin. With up to 474,000 possible combinations, this is skin care for

nobody else. Find your combination by taking the Skin Care Quiz at www.youniqueproducts. com/products/youology/quiz.

Make sure you never run low on your custom skin care. Your personal products will be delivered directly to your door every month, two months, or three months when you subscribe to a YOU•OLOGY bundle. Plus, you'll save money and receive free shipping on every automatic shipment. Learn more about Younique Subscriptions on page 17.



Jenne uses YOU-OLOGY serum YOU-OLOGY day moisturizer

YOU-OLOGY eye cream
YOU-OLOGY UPLIFT beauty oil

For a radiant complexion

Give your skin the regal treatment with three luxurious YOU•OLOGY skin care products formulated to target specific skin concerns.

Create softer-looking, more moisturized eyes with the YOU•OLOGY eye cream. In an independent consumer study, 80% of consumers noted a reduction in the appearance of dark circles and 83% noted a reduction in the appearance of fine lines and wrinkles under eyes after four weeks of daily use.\*

Refresh your radiance with the YOU+OLOGY brightening serum. This silky serum absorbs quickly, leaving your skin feeling soft and hydrated. Or try the line-fighting YOU+OLOGY anti-aging serum that helps combat the appearance of fine lines and wrinkles, leaving you with firmer-looking skin and a complexion that won't go out of style.

\*Based on a four-week U.S. independent consumer study.

## Tina uses

YOU-OLOGY serum YOU-OLOGY day moisturizer YOU-OLOGY eye cream



# Always at your fingertips

Have your favorite products always at your fingertips with Younique Subscription. Subscribe to YOU-OLOGY and FLAWLESS FOUR subscription bundles and save big on your Younique essentials. Plus, you'll receive free shipping, 10% off one add-on mascara per bundle, and access to exclusive offers.

With Younique Subscription, your makeup must-haves are automatically sent to your door every month, two months, three months, or four months. Not ready for a new bundle or addon? No problem! You can edit, pause, skip, or cancel your subscription at any time.







Claire is wearing
TOUCH MINERAL liquid foundation - Eyelet
TOUCH GLORIOUS face primer
MOODSTRUCK EPIC mascara - Black
TOUCH BEHOLD translucent setting powder

# Face the day with confidence

Juggle the kids, the gym, and the boardroom with confidence when you apply any of these complexionenhancing products.

Prepare for makeup application with TOUCH GLORIOUS face primer, including hydrating and mattifying options.

Whether you're looking for a naturallooking glow or a full-coverage finish, find the coverage you need with YOUNIQUE TOUCH or TOUCH MINERAL foundations. Options include the tinted BB FLAWLESS complexion enhancer, best-selling spray and stick foundations, and more. Get even more coverage with the new YOUNIQUE TOUCH skin solution concealer.

Finish your look with a pop of color using MOODSTRUCK pressed blusher.

From hiking dates to that big presentation or running last-minute errands, use Younique's complexion must-haves to create the flawless-looking finish you need to make it through your day—whatever you may face.

Bundle together your four favorite complexion products with Younique Subscriptions. See page 17 for more details.

Tia is wearing
YOUNIQUE TOUCH stick foundation
Cypress & Suede

Nadia is wearing YOUNIQUE TOUCH stick foundation -Charmeuse

Jenne is wearing YOUNIQUE TOUCH stick foundation -Scarlet

Renee is wearing
YOUNIQUE TOUCH stick foundation Chiffon











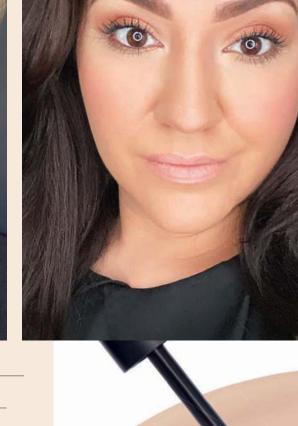
Release your worries and reveal your confidence with the YOUNIQUE TOUCH skin solution concealer. This full-coverage concealer is easy to build and blend—helping to blur the appearance of imperfections while building your confidence. The wand features a doe foot applicator with a hollow reservoir that picks up just enough product for a seamless finish. And, twenty shades means it's easier than ever to find your perfect match with this skin-nourishing concealer.

Need help finding your shade?
Navigate to Concealers on the
Makeup section of your Presenter's
Younique website. Select YOUNIQUE
TOUCH skin solution concealer and
click the "Try it on" button to find
your shade with the YOUNIQUE
Beauty Guide.

"True beauty is to love life, to serve others, to help people when they need us, and to give love without condition. True beauty does not age, does not wrinkle, does not change with hair color. With time and with our actions, it is enriched every day. Even if you put on all the makeup, the most important thing is what you have inside of you. It's so important to recognize the power each of us has inside and show it so the world knows how beautiful we are."

— Kasandra Sauceda, Green Status Younique Presenter, Mexico





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Kasandra is wearing

YOUNIQUE TOUCH skin solution concealer - Velour

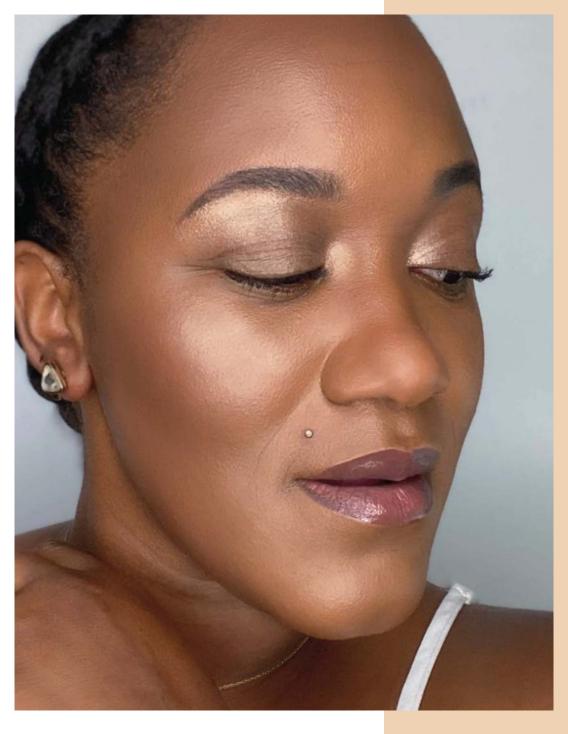
Tina is wearing

YOUNIQUE TOUCH skin solution concealer - Scarlet



# SEPARATE BUT STILL TOGETHER





Tia Evans, a Green Status Younique Presenter, reminds us that we're truly the most stunning when we display our authentic self.

"You matter, your opinions matter, your beliefs matter, your style matters, your creativity matters, all of everything you have to offer matters, so don't forget to just be you," Tia says. "Do not join this business and try to be the person that you joined under or the person who you have watched all these years. There is only one you—master everything you have to offer."

Embrace your individuality with foundation products designed to enhance, not hide, your natural beauty. From the barely-there finishes of tinted moisturizer and pressed powder foundation to a buildable liquid or multi-tasking stick foundation, you're sure to find a finish that complements your character.

Try the YOUNIQUE TOUCH spray foundation for a lighter-than-air finish with coverage to spare. This full-coverage, easy-to-use aerosol foundation provides professional-looking airbrushed results with a finish so light, you'll be free to float through your day.



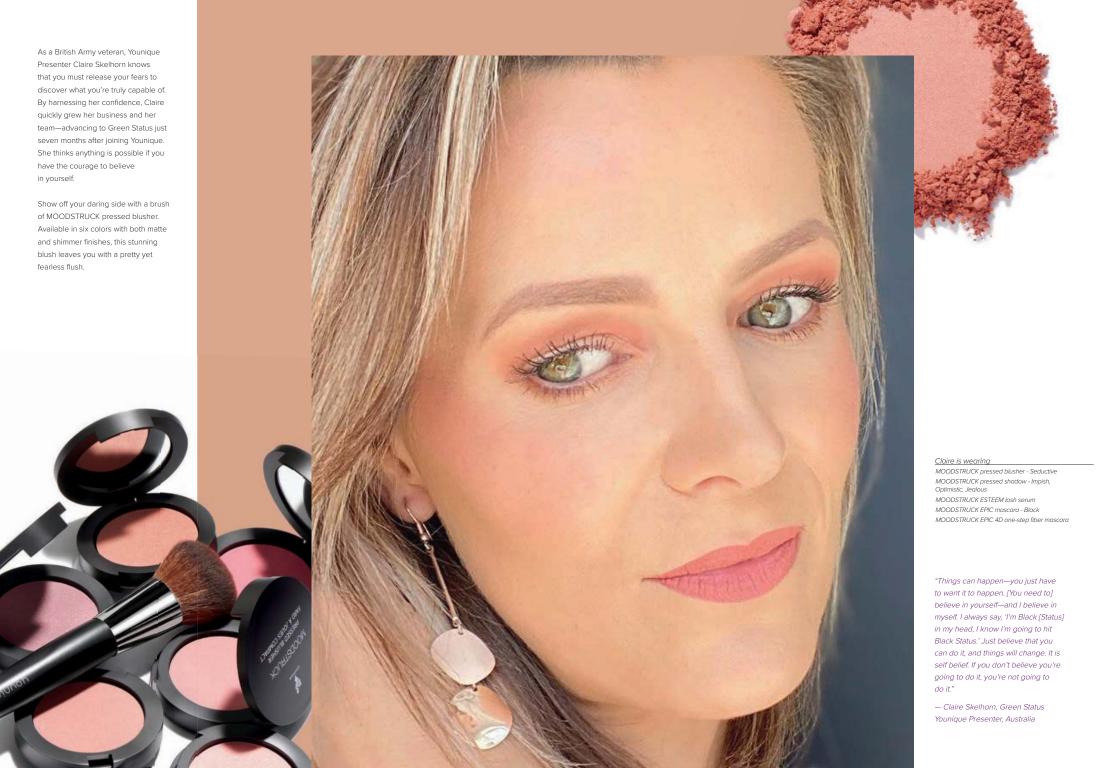
YOUNIQUE TOUCH spray foundation - Cypress & Suede

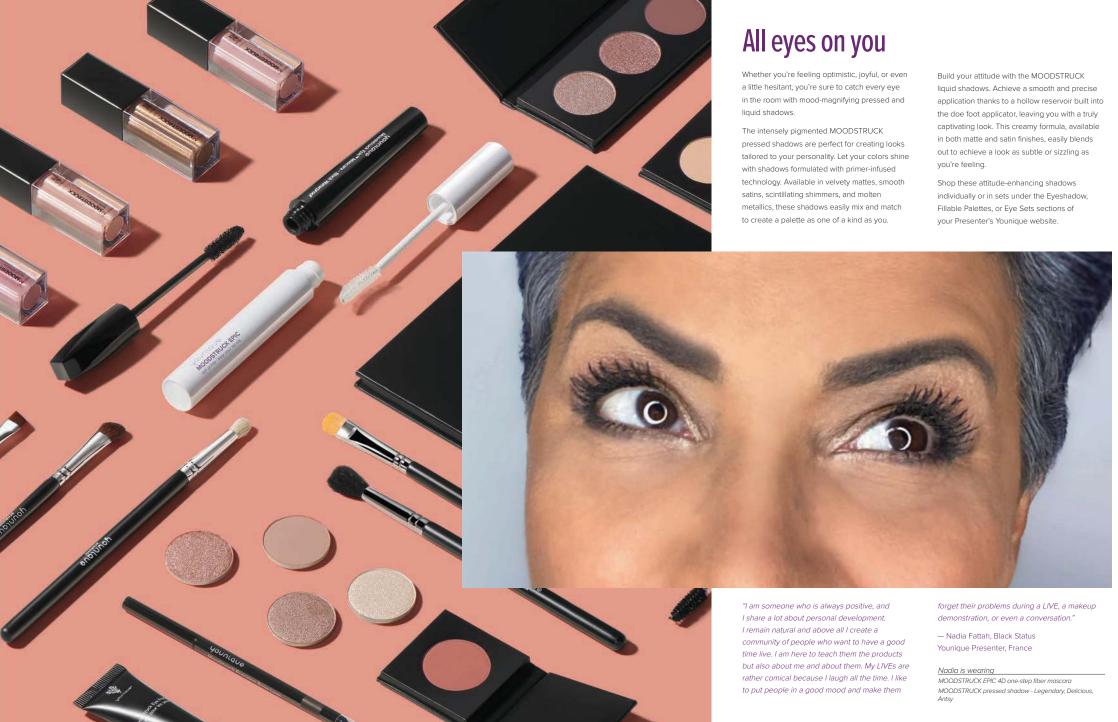
Contour: YOUNIQUE TOUCH spray foundation - Georgette

Highlight: MOODSTRUCK pressed shadow -Abounding

MOODSTRUCK HOTTIE lip plumper













Claire is wearing

MOODSTRUCK EPIC mascara - Black

MOODSTRUCK EPIC 4D one-step fiber mascara

DIP & DRAW eyeliner - Perfect

Miranda is wearing
MOODSTRUCK PRECISION brow liner - Dark
MOODSTRUCK EPIC mascara - Black

Whether you're a professional makeup artist or an eyeliner newbie, these products make lining easy!

Create everything from fine lines to bold designs with DIP & DRAW eyeliner, or use the MOODSTRUCK PRECISION pencil eyeliner to achieve a classically stunning look.

Shape your brows with the MOODSTRUCK PRECISION brow liner. This fine-tipped liner mimics the appearance of hair to easily fill in sparseness and add definition for fuller-looking brows.

"Everybody's selling something online. So what's going to make somebody stop and watch you? And want to stick around and hear what you have to say? It's not just about selling the product, it's selling yourself, what you can offer other people that has nothing to do with your product. It's so important to just show up and be there for people in other ways besides just trying to get them to buy from you."

—Miranda Parker, Black Status Younique Presenter, United States



# Feeling lippie?

Let your lips make a statement with confidence-boosting lippies. Show off your mood with the creamy, dreamy MOODSTRUCK SPLASH liquid lipstick or velvety-smooth MOODSTRUCK OPULENCE lipstick. Smooth lips with the sugary-sweet MOODSTRUCK lip exfoliator and define with

MOODSTRUCK PRECISION pencil lip liner. Go bold and apply the glossy MOODSTRUCK HOTTIE lip plumper for a finish that leaves your lips irresistible.



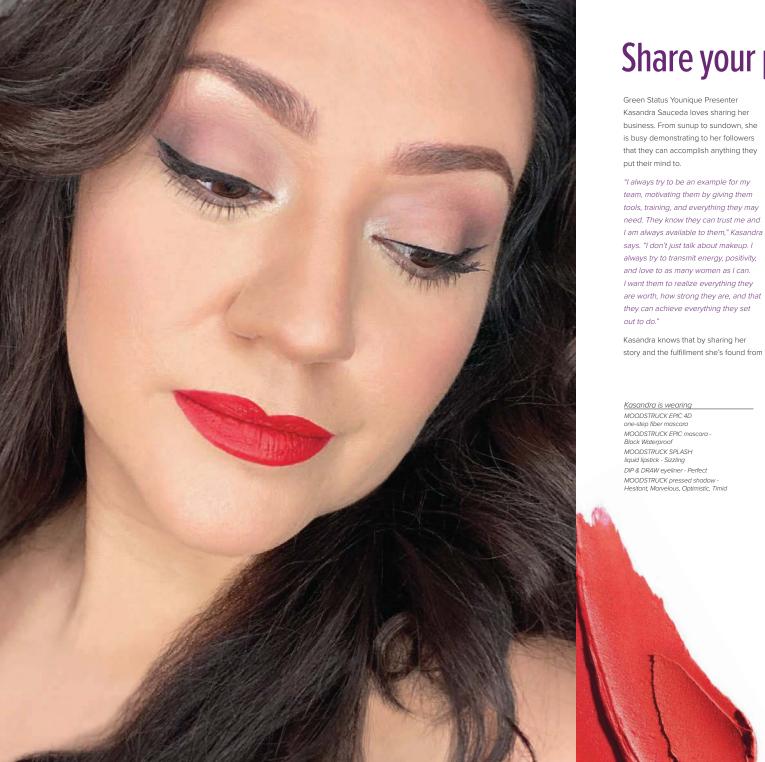


MOODSTRUCK SPLASH liquid lipstick - Sizzling & Successful



MOODSTRUCK OPULENCE lipstick - Affluent & Well-To-Do MOODSTRUCK HOTTIE lip plumper





# Share your passion, earn rewards

business. From sunup to sundown, she is busy demonstrating to her followers that they can accomplish anything they

team, motivating them by giving them tools, training, and everything they may need. They know they can trust me and I am always available to them," Kasandra says. "I don't just talk about makeup. I always try to transmit energy, positivity, and love to as many women as I can. I want them to realize everything they are worth, how strong they are, and that they can achieve everything they set



working her Youngiue business, she'll ignite a desire in her followers to find their passion.

Now, sharing Younique is easier than ever with Rewards Links. Whether you're a social media sensation or only followed by friends and family, use your influence and get rewarded. Simply create a Rewards

Link, customize the web page destination, and share it on social media. With every purchase made through your Link, you earn points. Qualify your Rewards Link with 200 points or more and you'll receive 10% Y-CASH credit on the total points.

You'll reap more than product credit with Rewards Links. As you share your links, you'll see your team and business growgiving you even more reasons to love what you do.

# Live your Y

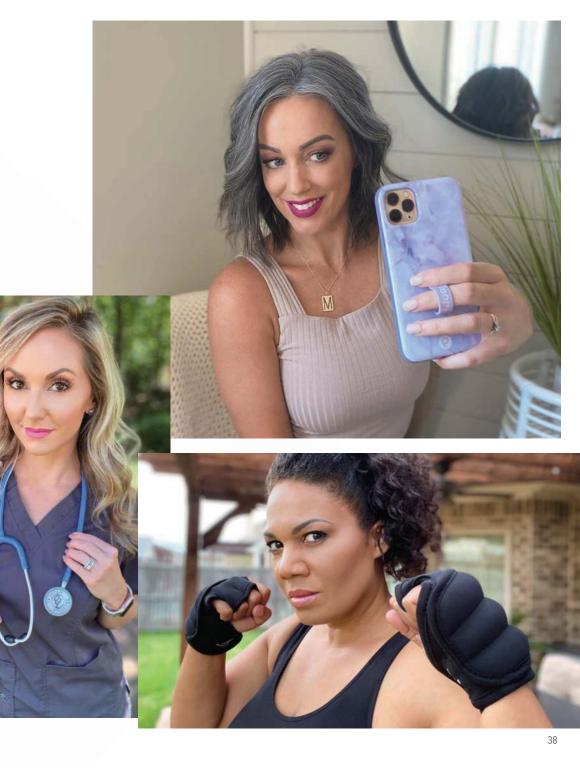
What sets your soul on fire? What's that "why" that drives you to get out of bed each morning and tackle the day with purpose and passion?

There are as many answers to those questions as there are people on this planet. Everyone has an individualized set of needs, wants, and ambitions—and yet, here at Younique, our Presenters are unified in the purpose of uplifting, empowering, and validating others.

We want to help every woman to take the soul-searching journey of discovering her best, truest self and stepping into her power.

In a world that's full of comparison and pressure, that mission is no small feat—but it makes all the difference when you embrace what you bring to the table and dream big, according to Black Status Younique Presenter Miranda Parker.

"I think everybody has a hard time just believing in themselves and thinking, 'I can't do that,' or, 'that's not going to happen for me,'" Miranda says. "But why not you? Believe in yourself and don't quit. That's what I always tell my girls—the only difference between a White Status Presenter and a Black Status Presenter is a Black Status [Presenter] never quit. Anybody can do anything if they have determination and don't quit."



# **SKIN CARE**

## CUSTOM













## YOU.OLOGY hydrating mask \$49 USD | \$59 CAD

YOU.OLOGY

perfecting mask

\$49 USD | \$59 CAD

polished appearance.

YOU.OLOGY

oil control mask

\$49 USD | \$59 CAD

clearer-looking complexion.

Cleanse skin for a smoother, more

Mattify oily-looking or shiny skin and

minimize the appearance of pores for a



100 ml \$39 USD | \$47 CAD



YOU+OLOGY UPLIFT beauty oil \$75 USD | \$90 CAD

Beautify skin for a smoother, healthier-looking complexion.



YOU.OLOGY cleansing stick

\$24 USD | \$29 CAD

Effortlessly remove even the most stubborn lip products and waterproof makeup.



## YOU.OLOGY day moisturizer \$49 USD | \$59 CAD

Add any three boosters to this moisturizing base to help build a custom daily routine that helps address your skin concerns. Innovative MicroSperse® Technology allows boosters to blend seamlessly with this base to create a luxurious dav moisturizer.

## BOOSTERS:

- Pore diminishing
- Environmental shield
- Brightening

杨



## YOU.OLOGY night cream \$49 USD | \$59 CAD

Help target your skin's individual needs by adding any three boosters of your choice, and experience how MicroSperse® Technology transforms this night cream into a single skin care solution that goes to work while vou sleep.

## BOOSTERS:

- Hvdrating
- Elasticity



you · ology

# you · ology

you · ology

### YOU.OLOGY exfoliating mask \$49 USD | \$59 CAD

Gently exfoliate to reveal healthierlooking skin while reducing the appearance of pore size.







#### YOU.OLOGY eye cream \$59 USD / \$71 CAD

Apply around eyes to help reduce the appearance of dark circles, fine lines, and wrinkles.



# YOU.OLOGY

Turn up your radiance with a serum that leaves your skin feeling refreshed and hydrated.

## TARGETED



### YOU.OLOGY eye cream applicator \$15 USD | \$18 CAD

A double-ended applicator that easily spreads and massages YOU-OLOGY eye cream on the skin around the eye area.



brightening serum \$79 USD | \$95 CAD



this lightweight serum.



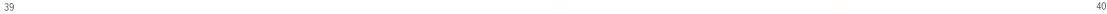




Visibly brighten and improve appearance of skin tone with this golden peel-off mask.









# **FACE**

### TOUCH GLORIOUS hydrating face primer \$34 USD | \$41 CAD

This two-in-one hydrating primer not only extends the wear of your foundation\* but also provides your skin with the hydration it's been craving.

\*From an independent study with expert grader

### **TOUCH GLORIOUS** mattifying face primer \$34 USD | \$41 CAD

This primer lets you wear your foundation worryfree for up to eight hours\*\* while reducing the appearance of shine and pore size.

\*\*Results from an independent consumer study evaluated by an expert grader. Individual results



## **TOUCH GLORIOUS** face primer \$39 USD | \$47 CAD

B. Tulle

Create a smooth, velvety canvas for any foundation application.



M. Challis

R. Suede







TOUCH BEHOLD translucent setting powder \$39 USD | \$47 CAD

Seal your makeup with a soft-focus effect for a glamorous look that won't let you down.

# BB FLAWLESS \$39 USD | \$47 CAD Lightweight and naturallooking, this sheer foundation is bound to become your dewy complexion go-to.

A Cream









B. Scarlet

M. Cashmere



Set it and forget it! A light mist keeps makeup in place all day.



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# **EYES**



MOODSTRUCK eye primer \$24 USD I \$29 CAD Prime eyelids and brows for extended, smudgeproof wear





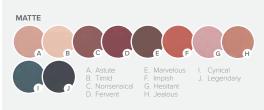
# MOODSTRUCK pressed shadow

Build a custom shadow palette with any color selection of pressed shadows.

REFILL SHADOW \$14 USD | \$17 CAD SINGLE COMPACT \$18 USD | \$22 CAD QUAD PALETTE WITH SHADOWS \$52 USD | \$63 CAD 8 PALETTE \$16 USD | \$20 CAD 8 PALETTE WITH SHADOWS \$99 USD | \$119 CAD 25 PALETTE \$25 USD | \$30 CAD

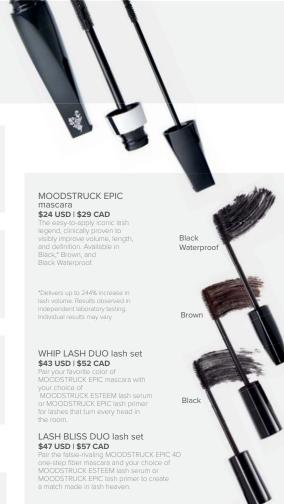


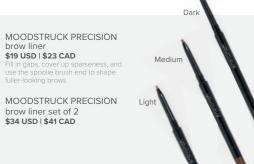












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# LIPS

### MOODSTRUCK SPLASH liquid lipstick

\$27 USD | \$32 CAD

Make a splash with silky liquid lipsticks in daring,

MOODSTRUCK SPLASH liquid lipstick set of 3 \$73 USD | \$86 CAD



### MOODSTRUCK OPULENCE lipstick

\$19 USD | \$23 CAD

MOODSTRUCK OPULENCE lipstick set of 3 \$50 USD | \$60 CAD



A. Well-To-Do C. Upper Class E. Pretentious



with this sugary-sweet lip exfoliator.

### MOODSTRUCK HOTTIE lip plumper \$27 USD | \$32 CAD

An innovative plumping matrix specially

# **TOOLS**

## FACE



versatile brush.



YOUNIQUE liquid foundation brush \$32 USD | \$38 CAD Recessed for seamless, controlled

YOUNIQUE powder/concealer brush \$42 USD | \$50 CAD



### YOUNIQUE liner/shader brush \$18 USD | \$22 CAD

YOUNIQUE crease brush \$15 USD | \$18 CAD





YOUNIQUE deluxe brush

## YOUNIQUE angled shadow/ sponge brush \$15 USD | \$18 CAD

FYFS

Effectively apply and blend shadows with



#### YOUNIQUE blending brush \$18 USD | \$22 CAD





# MORE TOOLS



YOUNIQUE blending buds \$17 USD | \$21 CAD

YOUNIQUE brush cleaner \$19 USD | \$23 CAD

brush cleaner.



